

SCURAPARTNERS

2017 Year in Review

Scura Partners Completes Advisory Assignments Totaling Over \$1.1 Billion in Enterprise Value

Restructuring



TOISA, LTD.

Toisa is a leading, worldwide owner/operator of offshore supply vessels and oceangoing tankers and bulkcarriers. Its fleet numbers 56 ships. After discussions with its creditors failed to reach a consensual restructuring plan, the company filed for protection under chapter 11 of the U.S. Bankruptcy Code. Scura Partners was appointed as the financial advisor to Toisa and advised the company and its principal shareholder through every phase of the bankruptcy process.

Sell-Side M&A



Annese & Associates is a leading regionally-focused IT technology solutions provider, delivering professional and managed services, including cloud, mobility, security, data center virtualization, and collaboration. Scura Partners served as the exclusive financial advisor to Annese, conducting a controlled auction focused on well-defined strategic and financial partners. The Annese family voted to sell the business to ConvergeOne, a global IT service provider of collaboration and technology solutions for large and medium enterprises. ConvergeOne is a portfolio company of Clearlake Capital Group, a private equity firm with \$4 billion of assets under management.

Sell-Side M&A



Campus Door is the leading provider of origination and fulfillment platforms to the private student loan industry. Scura Partners has advised this fintech company on multiple financial and strategic transactions over the past ten years. On its behalf, SP conducted a process that led to Campus Door's sale to Incenter, a portfolio company of Blackstone. Incenter provides lenders in the mortgage and specialty finance markets with access to capital, secondary markets solutions and fulfillment services.

Recapitalization



National Arbitration and Mediation (NAM) is a leading provider of alternative dispute resolution (ADR) services. Alternative dispute resolution is a timely, convenient and cost-effective alternative to litigation, allowing parties to resolve their disputes without a trial. Scura Partners served as exclusive financial advisor to NAM, raising significant equity investment from Sageview Capital LP. This investment is enabling NAM to accelerate its growth initiatives across the United States, cementing the company's current leadership position in the ADR industry. Sageview Capital is a private investment firm providing growth capital to small and mid-sized companies in the technology, business services, and financial services sectors.

About Scura Partners

Scura Partners, formerly known as Scura Paley & Company, is a private investment banking firm, based in New York City, providing M&A advisory and capital raising services, with a focus on emerging growth, technology, business to business services and financial companies. Scura Partners' partners have an average of over twenty-five years of experience in a broad array of industries, providing nearly every investment banking product and service to their clients. Securities offered through Scura Paley Securities LLC, a broker-dealer registered with the United States Securities and Exchange Commission and a member of FINRA and SIPC.